

Calling all registered South Dakota  
Family Child Care providers!  
Please join us for,

# TOM COPELAND'S TAKING CARE OF BUSINESS

The Nation's Leading Expert on  
the Business of Family Child Care

## Five Part Webinar Series Starting January 2022

Providers will receive 2 hours of  
Pathways #8 Program Management  
and Regulation training credit per  
session from the South Dakota  
Early Childhood Enrichment system.

To access each session use the link,  
<https://sdstate.zoom.us/j/98139285884>  
or scan the QR code.



Questions, call the  
Child and Family Resource Network at  
(605) 688-5730 or email Maria at  
[maria.pearson@sdstate.edu](mailto:maria.pearson@sdstate.edu)



## NO REGISTRATION!

Space for 100 participants.  
First come, first serve for  
access to webinar!

**Every class starts at**  
**7:30-9:30 PM CDT**  
**6:30-8:30 PM MT**

January  
25, 2022

### **Coming to Terms: How to Effectively Use Contracts and Policies in the Age of COVID -19**

Participants will learn how to establish an  
effective contract and policies and enforce  
their agreements with parents. (Pathways #8)

February  
15, 2022

### **The Tax Consequences of Coping With COVID -19**

Participants will learn how to keep essential  
business records, claim proper deductions  
and legally reduce their taxes. (Pathways #8)

March  
8, 2022

### **Successful Strategies For Marketing Your Business**

Participants will acquire the knowledge and  
confidence to be better able to promote  
their business and succeed as a business.  
(Pathways #8)

April  
12, 2022

### **Reducing Your Risks: Legal and Insurance Issues**

Participants will learn how to protect the  
children in their care, their property and  
themselves. (Pathways #8)

May  
17, 2022

### **Managing Your Money: How to Save Money and Plan for Retirement**

Participants will learn how to reduce their  
expenses, increase their income, save more  
money for retirement, and learn how to invest  
using the various IRA plans available.  
(Pathways #8)